

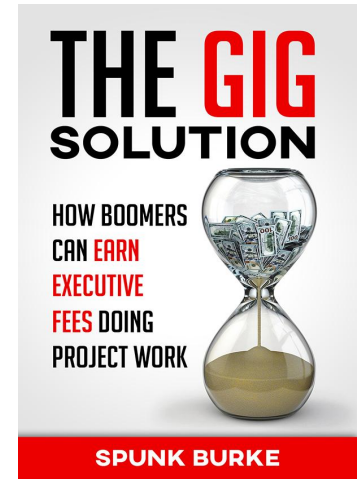
# Welcome from Spunk Burke

Author | Coach | Agent

1



“ Shift focus from POSITIONS to PROJECTS ”  
Gain Freedom, Security & Fulfillment.  
FUND Retirement



[thegigsolution.com](http://thegigsolution.com)



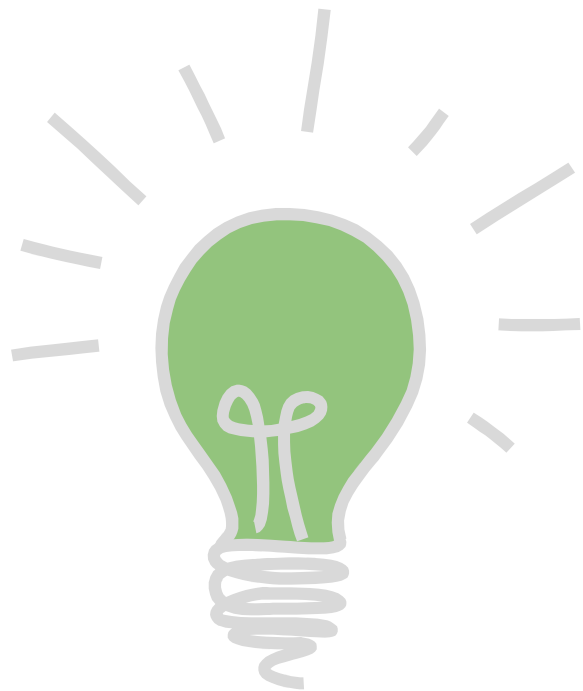
# 6 Steps Launch Process

Get the Gig!



# YOUR VALUE

Examine & Discover Value Proposition



- 1 Reflect
- 2 Brand
- 3 Demand Potential
- 4 Solution Value



# Identify your Market

**G2 is King**



Market Research



Identify Decision Makers



Understand Challenges



Nurture Relationships

# Conclusion

Simple Steps to Get Started



**Plan, Research, Plan, Deliver**